



Floriana Floral is a distributor and importer of fresh cut flowers and floral supplies in Canada. Floriana prides itself on the quality of its close-nit staff and the quality of its products. Our philosophy is simple; we believe that going the extra mile is always worth the effort.

Although we are a continuously evolving company we never take our customers, old or new, for granted. Our priority is always our customers' satisfaction. We are here to help them out whether it is on a business or personal level.

At Floriana we have a fun but serious workplace environment. As aforementioned our staff is close-nit, we are in essence one big family. We work as a team to better the company.

Working at Floriana will provide you with...

- A fun work environment.
- A challenging job where no two days are the same.
- Management that will support you.
- Close-nit co-workers.
- A place that will allow you to express yourself and your ideas.
- Much, much more...

As we are continuously expanding our operations, we are looking for talented people to join our team. We are always looking for dedicated team members who are looking to make a long-term difference.

We are presently looking for a: Sales Representative

Description

As a sales representative at Floriana Floral you will be responsible for opening new customer accounts. You will be required to help support our in house accounts as our current team will be required to do the same for you. Building a strong relationship between Floriana Floral, your customers and yourself is essential.

Important aspects of the position to consider:

You will have to make cold calls to potential new customers and receiving phone calls.

Taking orders and sometimes packing them.

Being comfortable going in and out of coolers if need be.

What are looking for in you:

- Bilingual in French and English. (French is very important)
- Sales experience
- Experience in the industry.
- An extensive knowledge of flowers.

Important relevant skills/abilities:

- Problem solving abilities.
- Strong communication skills.
- Excellent customer service.
- Careful, quick thinking.
- Multitasking.
- Ability to work in a fast pace environment.
- Ability to speak a language other than French or English.
- Willingness and ability to work flexible hours in when required.

We invite you to send us your CV by email to careers@florianafloral.com or by fax to 514-345-1578.

If you would like to find out more about who we are and what we do, we invite you to visit our website at: www.florianafloral.com

We would like to thank you for taking your time to review our job offer and we appreciate your interest towards Floriana Floral. We will be giving every response equal attention. We will try to communicate with all candidates but can only guaranty that we will respond to applicants which are best qualified.